SOUTH AFRICAN TOURISM

SAT Tender 354/26

Notes for Bid Clarification

Digital Platform, Maintenance, Optimization, and Support for 36 Months

Date issued: 19 November 2026

Closing date: 11 December 2026 @12h00

Introduction

This Addendum with clarification notes serves to inform potential bidders of changes, amendments and/or clarifications made to the bid documentation. The following questions and/or changes have been received from those that are in a position of the bid documentation.

Item	Clarification
	1. Question: The published scope refers to several CMS and development environments, a substantial in-house resource team and 24/7 support. Before deciding whether to participate, could you please clarify: Answer: The supplier needs to provide the team that will undertake these services. If they do not have in house, then it relates to subcontracting. 2. Question: Are joint ventures, consortia or specialist subcontracting arrangements permitted? Answer: Yes 3. Questions: Any expected growth in user numbers over the three-year contract period that we should accommodate in our proposal? Answer: Yes, there will be user number increase expected over the years. 4. Question: Are joint ventures, consortia or specialist subcontracting arrangements permitted? Answer: Yes 5. Question: If permitted, may specialist partners provide the required CMS/platform expertise and 24/7 operational support, or must every capability be held directly in-house by the lead bidder? Answer: The bidder needs comply with the RFP requirements and come up with solutions as per the scope of work and evaluation criteria 6. Question: Must every consortium member hold its own active CSD registration, or is the lead bidder's registration sufficient? Answer: All companies must submit Individual CSD Reports / MAAA Numbers, The active CSD registration numbers (MAAA numbers) and/or summary reports for the lead bidder and every consortium partner. A formal agreement clearly stipulating the lead partner, the percentage split of work/ownership, and joint and several liability. SBD 4 + 6.1 7. Question: The South African Tourism tender webpage currently lists a closing date of 11 December 2026 at 12:00, while the tender-document summaries available to bidders refer to 9 December 2026, with differing times. Please confirm the authoritative closing date and time, including any addendum Answer: The closing date is 11 December 2026 at 12:00 SA time. Download the amended Part B that shows 11 December 2026 as closing date 8. Question: The documents require Central Supplier Database (CSD) registration, while the returnable-document section refers to CSD proof for South African registered entities and the tax section provides an exemption for certain foreign bidders. Can an India-incorporated company without a South African branch or permanent establishment register on CSD and submit directly? Answer: Yes. Can submit directly 9. Question: If a South African CSD-registered entity is required, may an overseas technology provider participate as a consortium or subcontracting partner, and must each consortium/subcontracting party hold a separate CSD registration? Answer: The tender requirements do not dictate how companies should submit their proposals. Please refer to the RFP documents. 10. Question: For the technical experience and reference requirements, may the experience of consortium members be assessed collectively, or must the lead bidder independently demonstrate all specified CMS, database, Azure, API and development capabilities and the required reference letters?

Answer: Consortium submission will be assessed as Consortium provided that a signed agreement is included amongst suppliers. If no signed agreement, we will only evaluate information from the leader

11. Question: Please confirm that proposal submission is exclusively through the South African Tourism e-procurement portal and that email is permitted only for technical enquiries

Answer: Correct, refer to Part B, page 1 and 2

12. Question: Indirect ownership through a non-profit company (Part C, clause 4.5, page 8)Where a bidder's Black ownership is held indirectly, through a shareholder company that is in turn owned by a non-profit company, and is recognised in the bidder's valid B-BBEE sworn affidavit, but neither entity is involved in the bidder's management or day-to-day operations: please confirm whether South African Tourism will award points for Black ownership, Black women ownership and Black youth ownership in this case, given the "actively involved" requirement in clause 4.5.

Answer: Special Points will be awarded as per the BEE certificate score(Black ownership, Woman ownership, Youth and SME) of the Main bidder.

13: Question: Proof of ownership (Part C, Returnables Annexures D, E, F and G, page 7; clauses 4.15.1, 4.15.2 and 4.15.4, pages 9 and 11) If ownership of this kind is accepted, please confirm what proof South African Tourism requires. Part C asks for ID copies of the Black owners and a CSD report listing them. However, where Black ownership is held through a non-profit company, there are no individual owners and therefore no ID documents to submit, and the bidder's CSD report does not list shareholders. In this case, would South African Tourism accept the bidder's valid B-BBEE sworn affidavit, a shareholding organogram showing the ownership chain, and the bidder's CIPC registration certificate (CoR14.3) as sufficient proof?

Answers: Special Points will be awarded as per the BEE certificate score(Black ownership, Woman ownership, Youth and SME) of the Main bidder.

14. Question: Definition of Black ownership (Part C, clause 4.15.2, page 9, and definition 4.1(a), page 7) Clause 4.15.2 refers to Black persons "who did not have voting rights". Please confirm that Black ownership as defined under the Preferential Procurement Regulations, 2022, and as reflected on the bidder's valid B-BBEE sworn affidavit, will be accepted for this specific goal.

Answer: Special Points will be awarded as per the Sworn affidavit or BEE certificate score (Black ownership, Woman ownership, Youth and SME) of the Main bidder.

15. Question: Although the requirement is to have experience in UMBRACO, Expression Engine, Model, Laravel PHP and Silver Stripe content management systems. Is there an opportunity to propose a new technology stack using a modern headless content management architecture like Strapi CMS? This will allow for the consolidation of technology into a fast, secure and scable architecture.

Answer: No, there is no room for proposing new technology at this point. The CMS requests are clear in the bid document

16. May a Kenya-based firm deliver development and support remotely as part of a joint bid with a South African partner? For the mandatory tourism case study, can the evaluation panel accept relevant work delivered by a named joint-bid partner, or must the lead bidder have delivered that work?

Answer: Yes, We will need a signed joint venture agreement.

17. Question: I just wanted to ask, when we submit, must the SDB 61 form go with part A, B or C?

Answer: Yes, any

18. Question: *Please see: Part A – Page 21 of 26 indicates the below Pricing – must we ignore the table as these resources do not relate to this tender?*

Pricing for evaluation purposes:

Rank	Hourly Rate	Daily Rate
Director		

Senior Associate		
Associate		
Candidate Attorney		

Answer: Yes, the table is deleted, Amended Part A is updated on the Etender, Website and e-procurement.

The End