



SOUTH AFRICAN TOURISM

QUESTIONS:RFP SAT 349/26 for the international exhibition stand design, construction

1. Could you please confirm whether an India-registered company can participate and submit a bid directly, or whether a South African-registered entity, local partner, consortium/joint venture, or any specific local registration is mandatory?

RESPONSE: Yes, Foreign-registered companies may participate and submit bids directly. A South African-registered entity or local partner is not prescribed as mandatory.

2. whether a South African prime bidder may subcontract or partner with an international UK specialist for luxury concept, VIP hospitality interiors, FF&E/styling and on-site quality/readiness support;

RESPONSE:Yes. A South African bidder may partner with or subcontract an international specialist, provided the arrangement is clearly declared and all required information and supporting documentation for the relevant entities are submitted. A signed JV agreement is not expressly prescribed as mandatory in the RFP.

3. whether consortium/JV or named specialist-subcontractor structures are permitted under the RFP;

RESPONSE:Yes. The RFP contemplates joint venture, consortium and subcontracting arrangements. Such arrangements must be declared and supported by the required information and evidence.

4. whether third-party fabrication, freight, venue, labour and installation costs may remain contracted and funded by the prime contractor/client rather than the specialist subcontractor.

Response:Third-party suppliers/subcontractors may be used; however, the appointed bidder remains responsible for the overall turnkey delivery. All applicable design, construction, freight, installation, dismantling, storage and related costs must be included in the bidder's pricing.

B. Dibetle

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Signed By
Technical Advisor